



Food and Agriculture Organization  
of the United Nations

## **Annex 3**

# **Economic and Financial Analysis**

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*For the GCF-FAO Project “Forest Landscape Restoration for Climate Benefits and Resilience (Fiji FLR)”*

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### I. Summary

**Economic analysis.** An incremental cost-benefit analysis was conducted to assess the economic viability of the project comparing a with and without project scenario. This analysis considered the total cost of the project, a social discount rate of 7.40% , an evaluation period of 30 years, GHG emission reduction, soil erosion reduction, avoided damage to coral reefs linked with the tourist activities, and specific social price conversion factors estimated for this project. Results indicate that the project is likely to yield generally positive returns on investment. The Economic Net Present Value (ENPV) is estimated at USD 146.3 million, and the Economic Internal Rate of Return (EIRR) is 11.60%, with a benefit-cost ratio of 1.66 and switching values of benefit and cost of -39.68% and 65.78%, respectively. The following table shows the main economic indicators considering different evaluation periods, which demonstrate promising economic returns on the entire investment operation in the medium and long term. The project would not be economically viable with an evaluation period of 20 years.

	30 years	25 years	20 years
<b>NPV</b>	\$146,344,789.06	\$47,529,920.84	(\$21,279,304.44)
<b>EIRR</b>	11.603%	9.411%	6.244%
<b>B/C</b>	\$1.66	\$1.24	\$0.88
<b>Payback period</b>	17.69	17.69	17.69
<b>ENPV/ha</b>	1813	589	-264
<b>Switching value - benefit</b>	-39.68%	-19%	14%
<b>Switching value - cost</b>	65.78%	24%	-12%

**Financial analysis.** A financial analysis was conducted based on the projected incremental costs and benefits of various agroforestry and forestry models to be financed under the project. This analysis considered an estimated capital cost for the sector in Fiji of 8.2 percent<sup>1</sup> and an evaluation period of 30 years, given that forestry investments are medium- and long-term. The following table shows the financial indicators for different models, which present mixed results. The most profitable activity would be

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<sup>1</sup> Effective annual interest rate estimated for Fiji

agroforestry practiced in areas with less slope, where it is possible to have combined production of high-value annual crops, fruits, trees, and shrubs. Additionally, the non-timber activities associated with the preservation and protection of forest areas show promising returns on investment.

Investment models	Return per hectare (8.2%)	
	IRR (%)	B/C
Agroforestry - A	15.801%	1.22
Agroforestry - B	9.257%	1.03
Community planting of mixed species	10.045%	1.10
Community restoration of waterways and riparian zones	9.039%	1.07
Natural regeneration of degraded forests	7.578%	0.61
Natural regeneration of over logged primary forest	8.748%	1.18
Restoration of over logged plantation	10.138%	1.25
Restoration left aside degraded land	11.286%	1.42
Short Rotation Plantations	9.489%	1.04
Sustainable Forest Management	9.205%	1.14
Investment models	Return per business (8.2%)	
	IRR (%)	B/C
Forest Protection (SFM) - Non timber activity	11.3%	1.11
Forest Conservation (HFV) - Tourism activity	14.1%	1.21

**Sensitivity and scenario analysis.** The following table shows the investment returns considering hypothetical changes in key variables that may affect the investment. The results indicate that the project would generally have positive returns on investment, even in the face of adverse situations that cannot be directly controlled by the project.

Sensitivity and scenario analysis				
	$\Delta\%$	Risk analysis	IRR (%)	NPV (USD M)
<b>Base scenario</b>		Considering different assumptions and projections for the medium and long term	11.60%	146.34
Project benefits	-10%	Combination of risks affecting output prices, yields and adoption rates	10.85%	109.5
Project benefits	-20%		9.94%	72.6
Switching value - benefits			-39.68%	
Project costs	10%	Increase of input prices	10.95%	124.7
Project costs	20%		10.31%	103.1
Switching value - benefits			65.78%	
Evaluation period (25 years)		Risk related to uncertainty of medium- and long-term investments	9.41%	47.5
Evaluation period (20 years)			6.24%	-21.3
Social discount rate (6%)		Risk related to the economic, political and social stability of the country	na	241.4
Social discount rate (10%)			na	38.5
Without considering indirect costs		Scenario considering the effect of net investment in the forestry and agroforestry models.	11.64%	147.21

Decrease in the success rate of the agroforestry/forestry systems (-20%)	Risk of failure to adopt/apply the technologies and/or practices promoted by the project	11.50%	117.1
Without considering ecosystem services	Effect of ecosystem services	7.63%	7.83
Considering ecosystem services – only GHG emission reduction		9.02%	54.55
Considering ecosystem services – only soil erosion reduction		10.07%	93.49
Considering ecosystem services – only avoided damage to the tourist sector		7.82%	13.96

## II. Introduction

The Forest Landscape Restoration for Climate Benefits and Resilience project aims to address the challenge of reducing the exposure and vulnerability to climate change of communities across landscapes while reducing GHG emissions and increasing carbon removals and stock. Climate adaptation is enhanced by proposed investments both in terms of increased resilience of communities and the ecosystems they depend on directly and indirectly (e.g. downstream communities). Restoring and enhancing the ecosystems services and productive capacity of forest landscape is vital for climate resilience of communities across landscapes and for the development of the country as each ecosystem in Fiji is highly interlinked and impacts upstream (e.g. ridge: forests and agriculture areas) will have immediate and severe consequences downstream (e.g. reef: coastal areas and seascapes).

The investments will be oriented to reduce exposure to climate-related adverse impacts and to adopt more climate resilient and sustainable livelihoods while generating ecosystem services, diversifying production (e.g. agroforestry) and increasing their adaptive capacity. This includes facilitating access to finance including from carbon trading and landscape restoration and management. The project will improve household income and reduce poverty through the support to communities and small-holder farmers that will be able to diversify their revenue streams through FLR and SFM activities and the new financial mechanisms developed in collaboration with the FDB. In addition, the activities will be instrumental in contributing to livelihood and therefore resilience of all those communities downstream of the intervention areas. As coastal ecosystems (e.g. mangroves, coral reefs and seagrass beds) largely depend on environmentally stable and resilient upstream ecosystems (e.g. forests and grasslands) and being Fiji's economy dependent on ecosystems (e.g. tourism and agriculture), project investments along the watersheds will also increase the overall resilience of coastal communities involved in coastal based tourism (e.g. diving, snorkeling and surfing that are the primary target of tourists arriving in Fiji ). Furthermore, as studies have shown , upstream landscapes with high erodibility will exacerbate river flooding events in downstream coastal areas. It is therefore of utmost importance to protect watersheds with FLR approaches

Considering the above-mentioned characteristics of the proposal, an ex-ante incremental cost-benefit analysis was conducted to evaluate the economic and financial viability of the proposal. This annex presents the detailed methodology, approach, and results of that analysis.

### III. Methodological approach

**1. The incremental ex-ante cost-benefit analysis involved calculating key economic and financial metrics, such as NPV, IRR, B/C ratio, payback period, and switching values to assess potential returns across the entire project, its components, and primary activities comparing a with and without project scenario.** The financial analysis offers insights into the returns generated by activities supported by the project, examining them from the perspectives of private enterprises, producer organizations, and beneficiaries. In contrast, the economic analysis highlights the genuine societal benefits, which hold particular significance for policymakers and organizations operating within the public investment framework.

**2. The analysis considered the following general investment parameters as the base scenario, reflecting the main characteristics of the investments:** i) an evaluation period of 30 years, ii) a social discount rate of 7.40 percent and a cost of capital of 8.20 percent, iii) a 7-year effective project implementation timeline, and iv) conversion factors from private to social prices estimated exclusively for Fiji using macroeconomic data. To assess the robustness of the results, sensitivity and scenario analyses were performed. These evaluations examined the potential impact of changes in key variables, including benefits, production costs, evaluation period, and social discount rates.

**3. The analysis considered both the direct investment costs and operational costs of the project, as well as expected contributions from beneficiaries, detailing these expenses in the cash flow.** To ensure an accurate evaluation of the project's benefits and costs, adjustments were made to reflect the timing of all financial flows. These adjustments accounted for disbursement delays, projected adoption rates, and the distribution of benefits throughout the project's implementation phase, particularly in relation to the characteristics of the forestry and agroforestry systems expected to benefit directly from the project. Additionally, the analysis incorporated the value of reducing GHG emissions, using a social price of carbon recommended by the World Bank.

#### 3.1 Derivation of general investment parameters

Several estimates were made to determine general investment parameters, as shown in the following tables:

##### a) Derivation of the general investment parameters

Table 1. Summary of the general investment parameter assumptions

Parameters		Values
Standard Conversion Factor	SCF	0.927
Shadow Exchange Rate	SERF	1.079
Shadow Wage Rate Factor - Unskilled (adjusted SWRF)	SWRF - adj	0.731
Shadow Wage Rate Factor - skilled (adjusted SWRF)	SWRF - adj	0.811
Shadow Wage Rate Factor - unskilled labor (SWRF)	SWRF	0.789
Shadow Wage Rate Factor - skilled labor (SWRF)	SWRF	0.875
Conversion factor for non-tradable goods/services	CF	0.917
<b>Cost of capital (%)</b>	<b>r</b>	<b>8.20%<sup>2</sup></b>

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<sup>2</sup> Value estimated using the Weighted Average Cost of Capital (WACC)

<b>Social discount rate (%) - Estimated</b>	<b>SDR</b>	<b>7.40%<sup>3</sup></b>
Social discount rate (%) - used by ADB	SDR	10.0%
Social discount rate (%) - used by WB	SDR	6%

Source: prepared by the authors

## b) Derivation of the conversion factors

Table 2. Derivation of the conversion factors

Variables	Values
<b>SERF = ((M + Tm - Sm) + (X - Tx + Sx)) / (M + X)</b>	
M = imports (LCU)	5,173,071,001
Tm = taxes on imports (LCU)	755,691,658
Sm = subsidies on imports (LCU)	0
X = exports (LCU)	4,411,276,923
Tx = taxes on exports (LCU)	0.00
Sx = subsidies on exports (LCU)	0
M + Tm - Sm (LCU)	5,928,762,660
X - tx + Sx (LCU)	4,411,277
<b>SERF</b>	<b>1.08</b>
<b>SCF = 1/SERF</b>	<b>0.9269</b>
VAT (%)	9%

Source: prepared by the authors

## c) Derivation of the shadow price of labor

Table 3. Derivation of the shadow price of labor

Methodology	Market Wage (USD/hour)	Adjustment Factor Calculation	Unemployment Rate	Social Adjustment Factor	Productivity Adjustment Factor	Wage Differential	Training and Integration Cost	Adjustment Factor	Shadow Price Formula	Shadow Price (USD/hour)	Conversion factor
<b>B.1 Unskilled labour</b>											
Economic Opportunity Cost Approach		4 1 - Unemployment Rate	0.086					0.914	Market Wage * (1 - Unemployment Rate) * Adjustment Factor	2.57	0.64
Social Cost-Benefit Analysis Approach		4 1 - Social Adjustment Factor		0.15				0.85	Market Wage * (1 - Adjustment Factor)	3.4	0.85
Productivity Loss Approach		4 Productivity Adjustment Factor			0.75			0.75	Market Wage * Adjustment Factor	3	0.75
Wage Differential Approach		4 1 - Wage Differential				0.2		0.8	Market Wage * (1 - Adjustment Factor)	3.2	0.80
Replacement Cost Approach		4 1 - Training and Integration Cost					0.1	0.9	Market Wage - (Market Wage * Adjustment Factor)	3.6	0.90
Average		4								3.154	0.79
<b>B.2 Skilled labour</b>											
Economic Opportunity Cost Approach		6 1 - Unemployment Rate	0.086					0.914	Market Wage * (1 - Unemployment Rate) * Adjustment Factor	4.94	0.82
Social Cost-Benefit Analysis Approach		6 1 - Social Adjustment Factor		0.1				0.9	Market Wage * (1 - Adjustment Factor)	5.4	0.90
Productivity Loss Approach		6 Productivity Adjustment Factor			0.85			0.85	Market Wage * Adjustment Factor	5.1	0.85
Wage Differential Approach		6 1 - Wage Differential				0.15		0.85	Market Wage * (1 - Adjustment Factor)	5.1	0.85
Replacement Cost Approach		6 1 - Training and Integration Cost					0.05	0.95	Market Wage - (Market Wage * Adjustment Factor)	5.7	0.95
Average		6								5.248	0.87

Source: prepared by the authors

<sup>3</sup> Value estimated using the Weighted Average Approach

### 3.1 Forestry and agroforestry models

1. **Investment/forestry and agroforestry models considered for the EFA.** The analysis relied on tailored investment/farm models described in the following table, each proposed to align with the technical specifications of every project component.

Table 4. Project Investment Models

Investment models/	Incremental benefits/Costs
1.A Agroforestry A – Slope (12 – 15 grades)	Benefits: Increased yields Increased productivity per hectare of agricultural crop due to diversification of production, reduced soil erosion and increased carbon sequestration per hectare Costs: Production costs are increasing due to the use of new technologies in the agroforestry system. Indicative cropping pattern: taro, cassava, ginger, banana, pineapple, citrus, Gliricidia and Calliandra
1.B Agroforestry B – Slope (16 – 21 grades)	Benefits: Increased yields Increased productivity per hectare of agricultural crop due to diversification of production, reduced soil erosion and increased carbon sequestration per hectare Costs: Production costs are increasing due to the use of new technologies in the agroforestry system. Indicative cropping pattern and forestry species: taro, cassava, ginger, banana, pineapple, citrus, Gliricidia, Calliandra, Uto and Kavika.
2. Community planting of mixed species	Benefits: Increased yields of high-value commercial timber production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: vesi, vaivai, ivi and breadfruit
3. Community restoration of waterways and riparian zones	Benefits: Increased yields of commercial timber production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: kaudamu, kauvala, damanu, and dakua makadre
4. Natural regeneration of degraded forests	Benefits: Increased yields of high-value commercial timber production, firewood production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: kaudamu, kauvalu, damanu, dakua makadre
5. Natural regeneration of over logged primary forest	Benefits: Increased yields of high-value commercial timber production, firewood production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: kaudamu, kauvalu, damanu, dakua makadre
6. Restoration of over logged plantation	Benefits: Increased yields of high-value commercial timber production, firewood production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: kaudamu, kauvalu, dakua makadre, Kaunicina
7. Restoration left aside degraded land	Benefits: Increased yields of high-value commercial timber production, firewood production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: kaudamu, kauvalu, dakua makadre, Kaunicina
8. Establishment of High Conservation Value Forests	Benefits: Reduced deforestation, reduction of GHG emissions, reduced soil erosion, and increased income for communities through the promotion of non-timber activities and tourism, which depend on native forest areas. Costs: Increased costs in implementing and maintaining checkpoints, as well as in the implementation and maintenance of ecotourism infrastructure and equipment, and the collection and processing of non-timber products.

Investment models/	Incremental benefits/Costs
	Indicative activities: Handicraft products and ecotourism
9. Establishment of Permanent Forest Estate (SFM of Production Forests)	Benefits: Increased yields of high-value commercial timber production, firewood production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of forest area Indicative forestry species: kaudamu, kauvalu, dakua makadre
10. Short plantation rotation	Benefits: Increased bamboo production, reduced soil erosion and increased carbon sequestration per hectare Costs: Increased cost of plantation installation and maintenance of bamboo production Indicative forestry species: Bamboo

2. The following table shows the hectares considered for each investment model, along with the investment per hectare for each model mentioned above

Table 5. Area and investments for each forestry and agroforestry models

Action	Target (ha)	Total investment (USD/ha)
1. Model A. Forest Protection (SFM)	10,000	229.0
2. Model A. Forest Conservation (HFV)	12,000	246.9
3. Forest Restoration	26,562	849.3
i) Model 2. Community planting of mixed species	6,000	849.3
ii) Model 3. Community restoration of waterways and riparian zones	5,000	849.3
iii) Model 4. Natural regeneration of degraded forests	7,000	849.3
iv) Model 5. Natural regeneration of over logged primary forest	6,000	849.3
v) Model 6. Restoration of over logged plantation	500	849.3
vi) Model 7. Restoration left aside degraded land	2,062	849.3
4. Model 9. Sustainable Forest Management	24,375	475.8
5. Agroforestry	7,000	1277.6
a) Model A	3,500	1277.6
b) Model B	3,500	691.7
6. Short Rotation Plantations	800	9722.5
Total	80,737	695.2

Source: prepared by the authors

### 3.2 Main assumptions on forestry and agroforestry models in a without and with project situation used for cost-benefit analysis.

The following tables show the main assumptions used to estimate the project's financial and economic indicators for each forestry and agroforestry model included in this analysis.

#### i) Agroforestry A – Slope (12 – 15 grades)

Items	Unit	WOP	WP
A. Land use		100%	100%
Annual crops		89%	50%
Taro	%	40%	20%
Cassava	%	40%	20%



	Ginger	%	9%	10%
<b>Fruit</b>			<b>6%</b>	<b>30%</b>
	Banana	%	2%	10%
	Pineapple	%	2%	10%
	Citrus		2%	10%
<b>Trees (shrubs)</b>			<b>5%</b>	<b>20%</b>
	Glyricidia	%	3%	10%
	Calliandra	%	2%	10%
<b>B. Yields</b>		Kg/ha		
<b>Annual crops</b>		Kg/ha		
<b>Yield increase (%)</b>			0%	30%
	Taro	Kg/ha	12000	15600
	Cassava	Kg/ha	14000	18200
	Ginger	Kg/ha	15000	19500
<b>Fruit</b>		Kg/ha		
<b>Yield increase (%)</b>			0%	30%
	Banana	Kg/ha	10000	13000
	Pineapple	Kg/ha	40000	52000
	Citrus	Kg/ha	15000	19500
<b>Trees (shrubs)</b>		m3/ha		
<b>Yield increase (%)</b>			0%	20%
	Glyricidia	m3/ha	3.075	3.69
	Calliandra	m3/ha	3.075	3.69
<b>C. Ecosystem services</b>				
	GHG emission reduction	tCO2eq/ha		3.03
	Erosion reduction	ton/ha		11.9

## ii) Agroforestry B – Slope (16 – 21 grades)

Items		Unit	WOP	WP
<b>A. Land use</b>			<b>100%</b>	<b>100%</b>
<b>Annual crops</b>			80%	50%
	Taro	%	40%	25%
	Cassava	%	40%	25%
	Ginger	%	0%	0%
<b>Fruit</b>			<b>10%</b>	<b>30%</b>
	Banana	%	4%	12%
	Pineapple	%	4%	10%
	Citrus		2%	8%
<b>Trees (shrubs)</b>			<b>10%</b>	<b>20%</b>
	Glyricidia	%	3%	8%
	Calliandra	%	3%	6%
	Uto	%	2%	3%
	Kavika	%	2%	3%
<b>B. Yields</b>		Kg/ha		
<b>Annual crops</b>		Kg/ha		
<b>Yield increase (%)</b>			0%	30%
	Taro	Kg/ha	12000	15600
	Cassava	Kg/ha	14000	18200
	Ginger	Kg/ha	15000	19500
<b>Fruit</b>		Kg/ha		
<b>Yield increase (%)</b>			0%	30%
	Banana	Kg/ha	10000	13000

### iii) Community planting of mixed species

#### iv) Community restoration of waterways and riparian zones

Items	Unit	WOP	Harvest	Harvest	Harvest	Harvest	WP	Harvest	Harvest	Harvest	Harvest	
			1	2	3	4	Harvest	5	6	7	8	9
A. Land use												
Vesi	%	5%	20%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Vaivai	%	5%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Ivi	%	5%	20%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Breadfruit	%	5%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
B. Yields												
Vesi	m3/ha	6120%	0%	0%	0%	0%	0%	0%	0%	0%	6120%	0%
Vaivai	m3/ha	1500%	1500%	0%	1500%	1500%	0%	1500%	0%	1500%	1500%	1500%
Ivi	m3/ha	1500%	0%	0%	0%	0%	0%	1500%	0%	0%	0%	0%
Breadfruit -timber	m3/ha	1500%	0%	0%	1500%	0%	0%	1500%	0%	0%	0%	0%
Yield increase (%)												

Breadfruit - fruit	kg/ha	6000	6000	0	0	6000	6000	0	6000	6000	0
<b>C. Ecosystem services</b>											
GHG emission reduction	tCO2eq/ha	0	0	0	6	6	6	6	6	6	6
Erosion reduction	ton/ha	0	0	0	74	74	74	74	74	74	74

## v) Natural regeneration of degraded forests

Items			WP					
	Unit		WOP	Harvest 1	Harvest 2	Harvest 3	Harvest 4	Harvest 5
<b>A. Land use</b>								
Kaudamu	%		2%	30%	30%	30%	30%	30%
Kauvula	%		2%	20%	20%	20%	20%	20%
Damanu	%		2%	30%	30%	30%	30%	30%
Dakua Makadre	%		2%	20%	20%	20%	20%	20%
Degraded land	%		92%	0%	0%	0%	0%	0%
<b>B. Yields</b>								
Yield increase (%)			0%	100%	100%	100%	100%	100%
Kaudamu	m3/ha		75.0	0.0	0.0	0.0	0.0	0.0
Kauvula	m3/ha		37.5	0.0	37.5	0.0	0.0	37.5
Damanu	m3/ha		45.0	0.0	0.0	0.0	0.0	0.0
Dakua Makadre	m3/ha		62.5	0.0	0.0	0.0	0.0	62.5
<b>C. Ecosystem services</b>								
GHG emission reduction	tCO2eq/ha		0	0	6	6	6	6
Erosion reduction	ton/ha		0	0	74	74	74	74

## vi) Natural regeneration of over logged primary forest

Items		Unit	WP					
			WOP	Harvest 1	Harvest 2	Harvest 3	Harvest 4	Harvest 5
<b>A. Land use</b>								
Kaudamu	%		1%	30%	30%	30%	30%	30%
Kauvula	%		1%	20%	20%	20%	20%	20%
Damanu	%		1%	30%	30%	30%	30%	30%
Dakua Makadre	%		1%	20%	20%	20%	20%	20%
Degraded land	%		92%	0%	0%	0%	0%	0%
<b>B. Yields</b>								
Yield increase (%)								
Kaudamu	m3/ha		53.1	0.0	0.0	0.0	0.0	0.0
Kauvula	m3/ha		27.6	0.0	27.6	0.0	0.0	27.6
Damanu	m3/ha		31.9	0.0	0.0	0.0	0.0	0.0
Dakua Makadre	m3/ha		44.3	0.0	0.0	0.0	0.0	44.3
<b>C. Ecosystem services</b>								
GHG emission reduction	tCO2eq/ha		0	0	6	6	6	6
Erosion reduction	ton/ha		0	0	74	74	74	74

## VII). Restoration of over logged plantation

Items	Unit	WOP	WP
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				Harvest 1	Harvest 2	Harvest 3	Harvest 4	Harvest 5
<b>A. Land use</b>								
	Kaudamu	%	1%	30%	30%	30%	30%	30%
	Dakua Makadre	%	1%	20%	20%	20%	20%	20%
	Kauvula	%	1%	30%	30%	30%	30%	30%
	Kaunicina	%	1%	20%	20%	20%	20%	20%
	Degraded land	%	96%	0%	0%	0%	0%	0%
<b>B. Yields</b>								
<b>Yield increase (%)</b>								
	Kaudamu	m3/ha	0.60	0.00	0.00	0.00	0.00	0.00
	Dakua Makadre	m3/ha	0.50	0.00	0.00	0.00	0.00	50.00
	Kauvula	m3/ha	0.45	0.00	45.00	0.00	0.00	45.00
	Kaunicina	m3/ha	0.24	0.00	0.00	0.00	0.00	0.00
<b>C. Ecosystem services</b>								
	GHG emission reduction	tCO2eq/ha	0	6	6	6	6	6
	Erosion reduction	ton/ha	0	74	74	74	74	74

## VIII) Restoration left aside degraded land

			WP				
Items	Unit	WOP	Harvest 1	Harvest 2	Harvest 3	Harvest 4	Harvest 5
<b>A. Land use</b>							
	Kaudamu	%	0%	30%	30%	30%	30%
	Dakua Makadre	%	0%	20%	20%	20%	20%
	Kauvula	%	0%	30%	30%	30%	30%
	Kaunicina	%	0%	20%	20%	20%	20%
	Degraded land	%	100%	0%	0%	0%	0%
<b>B. Yields</b>							
<b>Yield increase (%)</b>							
	Kaudamu	m3/ha	0.000	0.000	0.000	0.000	0.000
	Dakua Makadre	m3/ha	0.000	0.000	0.000	0.000	69.250
	Kauvula	m3/ha	0.000	0.000	62.325	0.000	62.325
	Kaunicina	m3/ha	0.000	0.000	0.000	0.000	0.000
<b>Ecosystem services</b>							
	GHG emission reduction	tCO2eq/ha	0	0	6	6	6
	Erosion reduction	ton/ha	0	0	74	74	74

## IX) Establishment of Permanent Forest Estate (SFM of Production Forests)

			WP				
Items	Unit	WOP	Harvest 1	Harvest 2	Harvest 3	Harvest 4	Harvest 5
<b>A. Land use</b>							
	Kaudamu	%	3%	25%	25%	25%	25%
	Kauvula	%	3%	25%	25%	25%	25%
	Damanu	%	3%	25%	25%	25%	25%
	Dakua Makadre	%	3%	25%	25%	25%	25%
	No appropriate use	%	88%	0%	0%	0%	0%

<b>B. Yields</b>								
<b>Yield increase (%)</b>								
	Kaudamu	m3/ha	63.360	0.000	0.000	0.000	0.000	0.000
	Kauvula	m3/ha	32.947	0.000	32.947	0.000	0.000	32.947
	Damanu	m3/ha	38.016	0.000	0.000	0.000	0.000	0.000
	Dakua Makadre	m3/ha	52.800	0.000	0.000	0.000	0.000	52.800
<b>C. Ecosystem services</b>								
	GHG emission reduction	tCO2eq/ha	0	2	2	2	2	2
	Erosion reduction	ton/ha	0	8	8	8	8	8

## X) Establishment of High Conservation Value Forests

Items		Unit	WOP	WP
<b>A. Handicraft (from waste wood)</b>				
	Handicraft Products (Average)	%	10%	100%
<b>B. Production</b>				
<b>Production (%)</b>				
	Handicraft Products (Average)	unit	100.000	527
	Reduction of soil erosion for avoiding deforestation (%)		3%	1%
	Reduction of soil erosion for avoiding deforestation (%)		3%	1%
<b>C. Ecosystem services</b>				
	GHG emission reduction	tCO2eq/ha	0.00	0.01
	Erosion reduction	ton/ha	0	7
<b>D. Tourism</b>				
	Tourist	Visitors	1000	1540
	Emission reduction	%	0%	29%
	GHG emission reduction	tCO2eq/ha	0	1.89
	Erosion reduction	ton/ha	0	3.58

## XI. Short plantation rotation

Items		Unit	WOP	Harvest 1	Harvest 2	Harvest 3	Harvest 4	Harvest 5
<b>A. Land use</b>								
	Bamboo	%	0%	100%	100%	100%	100%	100%
	Degraded land	%	100%	0%	0%	0%	0%	0%
<b>B. Yields</b>								
<b>Yield increase (%)</b>								
	Bamboo	m3/ha	0.000	4.000	4.000	4.000	4.000	4.000
<b>Ecosystem services</b>								
	GHG emission reduction	tCO2eq/ha	0	0	0	0	0	0
	Erosion reduction	ton/ha	0	6	9	9	9	9

### 3.2 Ecosystem services

#### a) Emission reduction analysis

The economic analysis included the greenhouse gas reduction benefits estimated for each forestry and agroforestry model using NEXT tool, as shown below.

Table 6. GHG emission

Action	Target (ha)	Target (kt CO <sub>2eq</sub> )	Reference Activity(s)
Forest Protection	10,000	-477	Activity:1.3.2
Forest Conservation	12,000	-454	Activity:2.2.2
Forest Restoration	26,562	-3,011	Activities: 2.2.1 & 3.3.1
Sustainable Forest Management	24,375	-883	Activity: 3.3.2
Agroforestry	7,000	-2,118	Activity: 3.3.3
Short Rotation Plantations	800	-2	Activity: 3.3.2
<b>Total</b>	<b>80,737</b>	<b>-6,945</b>	

These results were calculated to estimate the benefits of emission reductions, using the shadow carbon prices recommended by the World Bank, adjusted to 2023 USD with the US Consumer Price Index (CPI).

Table 7. Shadow price of carbon

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050
Low	55	56	57	58	59	61	62	63	64	66	68	69	71	72	74	76	78	79	81	83	84	87	88	90	93	94	97
High	108	110	113	116	119	121	124	126	130	133	135	139	141	145	149	151	155	159	162	166	170	173	177	181	185	190	193

Source: World Bank

## b) Avoided damage to the tourism sector

As part of the cost-benefit analysis, It was estimated the avoided damage to Fiji's tourism sector by implementing integrated watershed management activities to protect the marine coral reef ecosystems, which is directly connected to the country's tourism industry. The respective estimates are shown below.

Table 8. Derivation of the avoided damage in the tourism sector

Variables	Value
Total economic value of the tourist sector linked to the coral reefs (MUSD/year)	486.3
Loss to the value of tourism associated to the coral reef degradation (%)	8%
Loss to the value of tourism associated to the coral reef degradation (MUSD/year)	36
Coral reef degradation due to sediment damage (%)	22%
The avoided cost in the tourism sector for implementing improved watershed management in the project intervention (MUSD/year)	8.02395
Coral reefs in Fiji	5,460
The avoided cost in the tourism sector for implementing improved watershed management in the project intervention (USD/year/km2)	1470
Coral reefs impacted directly by the project	350
The avoided cost in the tourism sector for implementing improved watershed management in the project intervention (USD/year)	<b>514,356</b>

Source: prepared by the authors based on different information sources

## c) Soil erosion

The economic analysis also considers the economic benefits from reduced soil erosion rates resulting from the implementation of improved forestry and agroforestry systems. The results of this estimate are shown in the following table.

\*Table 9. Reduction of soil erosion

Models	Erosion rate (ton/ha/year)
Forest Protection	-7.162
Forest Conservation	-3.581
Forest Restoration	-73.9
Sustainable Forest Management	-7.8
Agroforestry	-59.5
Short Rotation Plantations	-9.46

Source: prepared by the authors based on the use of google earth engine

The shadow price of soil was calculated using secondary information and different assumptions, as presented in the following table

**Table 10.** Shadow price of soil

Category	Value (USD/ton)	Sources
Economic Loss	3	Assumed value for lost productivity per ton (Pimentel et al., 1995; FAO Reports)
Environmental Impact	2.74	Calculated based on environmental costs per hectare and erosion rate (Lal, 1998; World Bank Publications)
Social and Cultural Impact	2.74	Calculated based on social costs per hectare and erosion rate (UNCCD, 2020; FAO and World Bank Reports)
Total Social Price	8.48	Sum of Economic Loss, Environmental Impact, and Social and Cultural Impact

Source: prepared by the authors based on the secondary information and using AI platform for the iteration of the results

## IV. Results

### i) Aggregated results

3. The table below presents the estimated economic indicators for the overall project investment.

**Table 11.** Ex-ante cost-benefit analysis – Summary of results of the Economic indicators

NPV (USD million)	EIRR (%)	B/C	Payback period (year)	ENPV/ha	Switching value – benefit (%)	Switching value – cost (%)
146.34	11.603%	1.66	17.69	1813	-39.68%	65.78%

4. The project's EFA points to a promising return on investment. This analysis takes into consideration the overall project cost, which includes contributions from beneficiaries. Key economic indicators, such as NPV, IRR, B/C ratio, and the payback period, have been calculated at US\$146.34 million, 11.60 percent,

1.66, and 17.69 years, respectively. These findings include an assessment of specific ecosystem services, such as the reduction in GHG emissions, reduction in soil erosion, and avoided damage to the coral reefs in Fiji. The following table provides details on the aggregate economic flow for the entire project.



### Table 12. Aggregated economic cash flow

[illegible]

5. **Sensitivity and scenario analyses were conducted to evaluate the potential variations in crucial parameters that could affect the project's returns, particularly considering the substantial uncertainty in the investment parameters employed.** As part of these analyses, one specific scenario involved reducing the evaluation period from the base scenario of 30 years to just 20 years. This was done to test the potential reduction in the return on investment according to changes in production dynamics in the short, medium, and long term. The results, as displayed in the table, reveal a substantial decrease in the economic return on investment when the evaluation period is shortened.

**Table 13. Sensitivity/scenario analysis – Effects of a change in the evaluation period**

Indicators	20 years	25 years	30 years (base scenario)
<b>Economic indicators</b>			
NPV (US\$ million)	(\$21.28)	47.53	146.34
IRR (percent)	6.24%	9.41%	11.60%

6. **The table below illustrates the effects of variations in the social discount rate on the estimated economic indicators, assessing the risks associated with the macroeconomic context that may affect the economic viability of the project.** A higher social discount rate leads to a lower NPV, which could affect the return on investment of the project. The results show that the project would maintain its economic viability even if the social discount rate increases up to 10 percent.

**Table 14: Sensitivity/scenario analysis – Effects of a change in social discount rate**

Scenario	ENPV (US\$ million)
<b>Economic indicators</b>	
Base scenario – social discount rate (7.40 percent)	146.34
High social discount rate – 6 percent	241.4
Low social discount rate – 10 percent	38.5

7. **A sensitivity analysis was conducted to assess the impact of changes in key parameters on the estimated Economic Internal Rate of Return (EIRR).** Table 15 presents the results of this analysis, showing how the EIRR responds to progressive decreases and increases in the values of key parameters, such as crop yields, prices, and production costs, as well as combined effects of these variables. This analysis offers insights into the robustness of the project's estimated returns against potential changes in crucial parameters.

**Table 15: Sensitivity analysis – Effects of changes in selected key parameters.**

Parameter	EIRR values (percent)						
	-20%	-10%	-5%	0%	5%	10%	20%
Benefits (income, outcome prices, yields)	9.94%	10.85%	11.24%	11.60%	11.93%	12.24%	12.78%
Production costs (input prices)	12.96%	12.27%	11.94%	11.60%	11.27%	10.95%	10.31%
Combined effect (income, outcome prices, yields, input prices) – Changes in the same direction of benefits and costs	(-)20%/-20%	(-)10%/-10%	(-)5%/-5%	0%/0%	5%/5%	10%/10%	20%/20%
	11.53%	11.57%	11.58%	11.60%	11.62%	11.63%	11.65%

Combined effect (income, outcome prices, yields, input prices) – Changes in the same direction of benefits and costs	(-)20%/20%	(-)10%/10%	(-)5%/5%	0%/0%	5%/-5%	10%/-10%	20%/-20%
	8.41%	10.14%	10.90%	11.60%	12.25%	12.86%	13.96%

8. The following table presents the economic indicators under different scenarios, considering ecosystem services related to greenhouse gas reduction, soil erosion reduction, and avoided damage to the tourism sector.

**Table 16: Sensitivity/scenario analysis – Effects of the ecosystem services in selected key parameters.**

Scenario	ENPV (US\$ million)	IRR (%)
Base scenario – social discount rate (7.40 percent)	146.34	11.60%
Without considering ecosystem services	7.83	7.63%
Considering ecosystem services – only GHG emission reduction	54.55	9.02%
Considering ecosystem services – only soil erosion reduction	93.49	10.07%
Considering ecosystem services – only avoided damage to the tourist sector	13.96	7.82%

9. The results of the sensitivity and scenario analysis demonstrate the robustness of the assessment. Even without accounting for ecosystem services, the project remains economically viable, though within a limited range of acceptability to confirm viability. Additionally, the analysis reveals that changes in benefits, whether from crop yields, prices, or variations in production costs, could significantly impact the EIRR of the project. This indicates that economic returns may be vulnerable to market fluctuations and weather events affecting forestry and agroforestry activities. Monitoring these factors and adjusting the project plan as necessary is crucial to mitigate potential adverse effects on profitability, particularly in the medium and long term.

## ii) Disaggregated results

10. To determine the profitability of different types of investment/forestry/agroforestry models from the perspective of the private sector, financial indicators were calculated separately, assuming a cost of capital of 8.20% percent. Financial returns for different investment models are shown in Table 17.

**Table 17: Financial Internal rate of return**

Investment models	Return per hectare (8.2%)	
	IRR (%)	B/C
Agroforestry - A	15.801%	1.22
Agroforestry - B	9.257%	1.03
Community planting of mixed species	10.045%	1.10
Community restoration of waterways and riparian zones	9.039%	1.07
Natural regeneration of degraded forests	7.578%	0.61
Natural regeneration of over logged primary forest	8.748%	1.18
Restoration of over logged plantation	10.138%	1.25
Restoration left aside degraded land	11.286%	1.42

Short Rotation Plantations	9.489%	1.04
Sustainable Forest Management	9.205%	1.14
<b>Investment models</b>	<b>Return per business (8.2%)</b>	
	<b>IRR (%)</b>	<b>B/C</b>
Forest Protection (SFM) - Non timber activity	11.3%	1.11
Forest Conservation (HFV) - Tourism activity	14.1%	1.21

11. **The different forestry, agroforestry, and non-timber activities would have mixed financial indicators.** The most profitable activity would be agroforestry practiced in areas with significant slopes, where it is possible to combine high-value annual crops, fruits, trees, and shrubs. Although positive benefits are expected to begin in the medium term as a significant incremental investment is required to establish this type of production system during the first years. Additionally, the non-timber activities associated with the preservation and protection of forest areas show promising returns on investment, considering the potential of using these areas to develop non-timber and tourist activities.

12. **The following tables present the economic indicators for the investment models, taking into account the total investment cost and the different ecosystem benefits associated with each in different scenarios.**

**Table 18. Economic indicators for agroforestry – model A**

	30 years	20 years	10 years
<b>NPV</b>	\$27,889,409.75	\$14,953,105.45	(\$10,914,352.87)
<b>FIRR</b>	16.984%	11.552%	#NUM!
<b>B/C</b>	\$1.41	\$1.29	\$0.46
<b>Payback period</b>	12.94	12.94	12.94
<b>EFNPV/Beneficiary</b>	7968	4272	-3118
<b>Switching value - benefit</b>	-29%	-22%	115%
<b>Switching value - cost</b>	41%	29%	-54%

**Table 19. Economic indicators for agroforestry – model B**

Economic indicators	30 years	20 years	10 years
<b>NPV</b>	\$28,672,528.73	\$15,736,224.42	(\$10,131,233.89)
<b>EIRR</b>	17.950%	12.595%	#NUM!
<b>B/C</b>	\$1.43	\$1.31	\$0.48
<b>Payback period</b>	12.94	12.94	12.94
<b>EFNPV/Beneficiary</b>	8192	4496	-2895
<b>Switching value - benefit</b>	-30%	-24%	107%
<b>Switching value - cost</b>	43%	31%	-52%

**Table 20. Community planting of mixed species**

	30 years	20 years	10 years
<b>NPV</b>	\$22,857,152.35	\$14,255,870.82	(\$6,514,132.63)
<b>FIRR</b>	19.700%	18.215%	-24.40%

B/C	\$2.63	\$2.14	\$0.21
Payback period	12.07	12.07	12.07
FNPV/Beneficiary	3810	2376	-1086
Switching value - benefit	-62%	-53%	379%
Switching value - cost	163%	114%	-79%

**Table 21. Community restoration of waterways and riparian zones**

	30 years	20 years	10 years
NPV	\$18,772,708.76	\$6,789,825.23	(\$840,458.65)
FIRR	17.375%	14.005%	3.85%
B/C	\$2.14	\$1.50	\$0.90
Payback period	17.08	17.08	17.08
FNPV/Beneficiary	3755	1358	-168
Switching value - benefit	-53%	-33%	12%
Switching value - cost	114%	50%	-10%

**Table 22. Natural regeneration of over logged primary forest**

	30 years	20 years	10 years
NPV	\$305,099.81	(\$17,668,952.32)	(\$26,295,925.06)
FIRR	7.469%	-0.967%	#NUM!
B/C	\$1.05	(\$2.42)	(\$7.89)
Payback period	21.15	21.15	21.15
FNPV/Beneficiary	44	-2524	-3757
Switching value - benefit	-4%	-141%	-113%
Switching value - cost	5%	-342%	-889%

**Table 23. Restoration of over logged plantation**

	30 years	20years	10 years
NPV	\$20,301,199.31	\$3,734,655.43	(\$10,214,788.44)
FIRR	15.435%	10.402%	#NUM!
B/C	\$4.15	\$1.73	(\$2.48)
Payback period	16.48	16.48	16.48
FNPV/Beneficiary	3384	622	-1702
Switching value - benefit	-76%	-42%	-140%
Switching value - cost	315%	73%	-348%

**Table 24. Restoration left aside degraded land**

	30 years	20 years	10 years
NPV	\$1,713,463.16	\$321,809.98	(\$832,900.58)
FIRR	14.920%	10.223%	#NUM!
B/C	\$2.10	\$1.25	(\$0.11)

Payback period	16.78	16.78	16.78
FNPV/Beneficiary	3427	644	-1666
Switching value - benefit	-52%	-20%	-993%
Switching value - cost	110%	25%	-111%

**Table 25. Short Rotation Plantations**

	20 years	20 years	10 years
NPV	\$1,046,046.54	\$539,175.48	(\$470,530.10)
FIRR	15.397%	13.448%	-9.40%
B/C	\$1.38	\$1.23	\$0.70
Payback period	11.56	11.56	11.56
FNPV/Beneficiary	1308	674	-588
Switching value - benefit	-27%	-19%	44%
Switching value - cost	38%	23%	-30%

**Table 26. Sustainable Forest Management**

	30 years	20 years	10 years
NPV	(\$2,395,564.61)	(\$69,915,251.52)	(\$98,984,130.86)
FIRR	7.269%	-0.068%	#NUM!
B/C	\$0.79	(\$7.16)	(\$20.37)
Payback period	20.03	20.03	20.03
FNPV/Beneficiary	-98	-2868	-4061
Switching value - benefit	27%	-114%	-105%
Switching value - cost	-21%	-816%	-2137%

**Table 27. Forest Protection (SFM) - Non timber activity**

	30 years	20 years	10 years
NPV	\$8,762,494.76	\$794,836.82	(\$1,019,325.54)
FIRR	23.569%	12.709%	122.82%
B/C	\$1.44	\$1.06	\$0.73
Payback period	17.31	17.31	17.31
FNPV/Beneficiary	35050	3179	-4077
Switching value - benefit	-31%	-6%	38%
Switching value - cost	44%	6%	-27%

**Table 27. Forest Conservation (HFV) - Tourism activity**

	30 years	15 years	10 years
NPV	\$258,158.32	(\$12,314.35)	(\$138,966.79)
FIRR	14.387%	6.525%	#NUM!
B/C	\$1.27	\$0.98	\$0.55
Payback period	17.19	17.19	17.19

<b>FNPV/Beneficiary</b>	12908	-616	-6948
<b>Switching value - benefit</b>	-21%	2%	83%
<b>Switching value - cost</b>	27%	-2%	-45%

## **V. Conclusions**

13. Based on the findings of the ex-ante cost-benefit analysis, the overall project investment is expected to yield a positive economic return. The estimated Internal Rate of Return exceeds the social discount rate considered in this analysis, indicating that the project is economically viable over a 30-year evaluation period.

14. Additionally, most activities funded under the project are projected to generate positive financial outcomes, primarily in the medium and long term. In economic terms, most activities are expected to yield positive returns over a 30-year evaluation period. This underscores the nature of investments that require time to generate results, particularly the investments in the different forestry models analyzed.

## **VI. References**

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## **VII. Annex.**

EFA Excel calculation model